

**GETTING TO
ZERO**



PRE-BIDDERS CONFERENCE

RFP # 17-009-11

HIGH IMPACT HIV PREVENTION SERVICES

Presented by:

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PROPOSAL TIMELINE



- RFP Released:
 - Monday, September 12, 2016
- Pre-Bidders Conferences:
 - Monday, September 26, 2016
- Questions Due to Purchasing:
 - Thursday, October 6, 2016
- Proposal Due:
 - **Friday, October 14, 2016 by 3:00pm CST**
- Notification of Award:
 - November 2016
- Services to Commence
 - January 1, 2017



MINIMUM PROPOSER REQUIREMENTS

- Be a 501(c)3 corporation
- Functioning accounting system that is operated in accordance with GAAP
- Have the principal site of operation within the within Shelby, Tipton, or Fayette counties
- Sufficient experience performing the services
- Have all appropriate licenses and certifications
- Adhere to all Title VI requirements
- Possess the minimum insurance requirements
- Obtain a vendor number and an Equal Opportunity Compliance (EOC) certification number



PROPOSAL CONDITIONS

- The County reserves the right:
 - to accept or reject any or all proposals.
 - to issue addenda or amendments to this RFP.
 - encourage the utilization of locally-owned small businesses as sources of subcontract work.
- Proposers are responsible for all costs incurred in developing their proposal
- The final authority to award rests solely with the Shelby County Purchasing Department
- Proposals, including budget information, are subject to being disclosed as a public record
- See RFP pages 6-9 for full proposal conditions



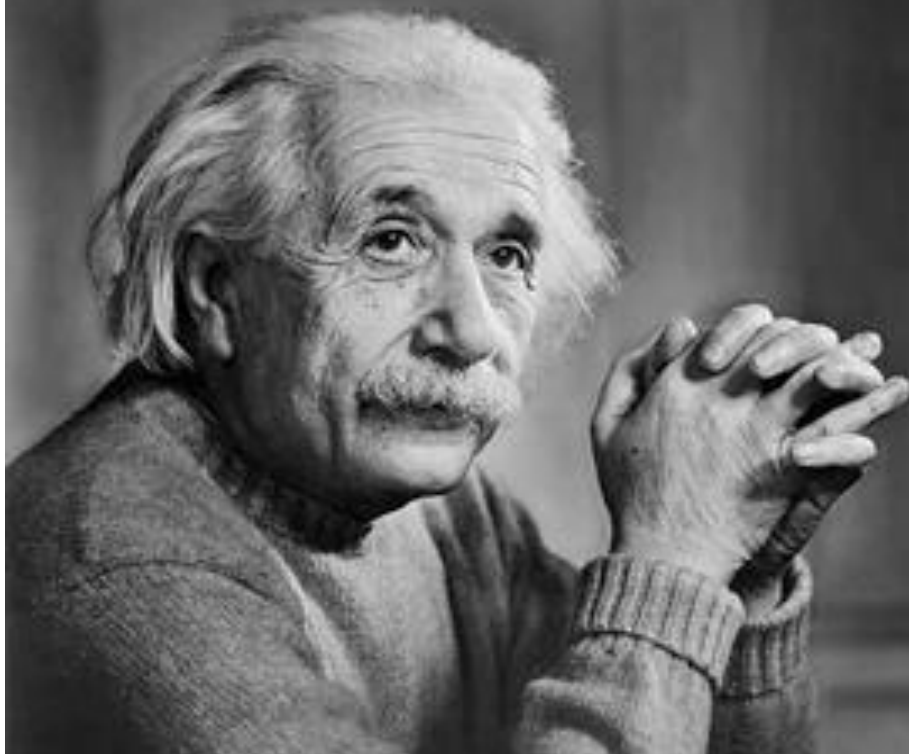
PAY SPECIAL ATTENTION TO...

- Minimum insurance requirements
- All required attachments to the proposal
 - Incomplete proposals will NOT be reviewed
- If more than one program strategy is being proposed, clearly identify how this allows for improved or expanded capacity
- Reporting requirements for each program strategy



If you can't explain it **simply**, you
don't understand it well enough.

– Albert Einstein



DEMONSTRATE UNDERSTANDING OF ...

- Epidemiological data of the Memphis MSA
 - Use national data sparingly
- Working with one or more of the prioritized populations:
 - PLWH, MSM, AA-MSM, and Transgender Women
- National HIV/AIDS Strategy and Goals



PROGRAM ACTIVITIES ELIGIBLE FOR FUNDING

- Behavioral Interventions by Population
 - See next slide
- Structural Interventions
 - Condom Distribution Programs
- Public Health Interventions
 - Anti-Retroviral Treatment and Access to Services (ARTAS)
 - Comprehensive Risk Counseling and Services (CRCS)
 - Counseling, Testing and Referral (CTR)
- HIV Prevention Counseling and Testing Training



BEHAVIORAL INTERVENTIONS BY POPULATION

○ **Men Who Have Sex with Men:**

- MPowerment
- VOICES
- RESPECT

○ **African American Men Who Have Sex with Men:**

- Many Men, Many Voices (3MV)
- MPowerment
- d-up: Defend Yourself!
- VOICES
- RESPECT

○ **Transgender Persons:**

- VOICES
- RESPECT
- Other behavioral interventions adapted for transgender populations

○ **HIV Positive Persons:**

- CLEAR
- Healthy Relationships
- WILLOW



SPECIAL CONSIDERATIONS FOR VOICES AND RESPECT INTERVENTIONS

- For agencies implementing VOICES and RESPECT a maximum of 20% of the individuals enrolled may be from the follow populations:
 - African American Women of Childbearing Age
 - High Risk Heterosexuals
 - High Risk Youth (13-24)
- RESPECT will not be considered allowable as a stand-alone behavioral intervention.
 - If a proposer wishes to implement RESPECT, it must be implemented in conjunction with another intervention to be eligible for funding.





Questions can be emailed to
carla.hayes@shelbycountyttn.gov until Thursday,
October 6, 2016 at 12:00pm CST.

